



## **SaskBarley AGM 2024 Agenda**

### **Tuesday, January 9<sup>th</sup>**

#### **Agenda**

1. Call to Order
2. Approval of Agenda
3. Review and Approve Minutes of the Last Annual General Meeting
4. Business Arising from the Minutes
5. Report from Organization
6. Auditor's Report
7. Appointment of Auditor for 2023/2024
8. Election Results
9. Call for Resolutions
10. New Business
11. Adjournment

#### **Motions to be presented**

1. That the Agenda for the 2024 AGM be approved as presented.
2. That the minutes of the 2023 Annual General Meeting be approved as presented.
3. That the report from the organization be approved as presented.
4. That the audited statements for the year ended July 31, 2023 be approved as presented.
5. That SaskBarley appoint Lingard + Dreger as auditor for the year ending July 31, 2024.
6. To approve the election report as presented.
7. Resolutions
8. To adjourn the 2024 AGM.

## **SaskBarley 2023 Annual General Meeting**

Tuesday January 10, 2023

In person at Prairieland Park and online via Zoom

Keith Rueve provided introductory comments about the technical process for the meeting, including voting on Slido.

### **1. Call to Order**

SaskBarley's Chair, Keith Rueve, called the meeting to order at 3:09 pm.

The Chair introduced the Board of Directors and staff of SaskBarley (Jill McDonald, Mitchell Japp and Cole Christensen).

The Chair noted that directors Matt Enns and Maurice Berry represented the Resolutions Committee and requested that any resolutions be forwarded to mjapp@saskbarley.com.

### **2. Approval of Agenda**

#### **Motion #1**

**That the agenda for the 2023 SaskBarley AGM be approved as presented.**

Brett Halstead/Cody Glenn/ Carried.

### **3. Review and Approval of Minutes of the Last Annual General Meeting**

#### **Motion #2**

**That the minutes of the January 11, 2022 Annual General Meeting be approved as presented.**

Brent Johnson/Gerrid Gust/ Carried.

### **4. Business Arising for the Minutes**

The following resolution was passed at SaskBarley's previous Annual General Meeting:

**Whereas** the production year of 2021-2022 was one of widespread drought in the Canadian prairies of an unprecedented nature and in the last year, Saskatchewan producers have seen grain companies move to recover unfillable forward contracts by unevenly applying service fees and penalties that are both punitive and unfair;

**And Whereas** in many cases, these fees are not specific or spelled out in the contracts producers have signed;

**And Whereas** the variance in how these punitive measures have been applied has given the appearance of favoritism or bullying in many cases;

**Therefore, Be It Resolved** That the Saskatchewan Barley Development Commission lobby the government to protect producers with fair contract terms and require grain contracts to:

- Remove administration fees from contract buyouts when a producer provides evidence of crop failures and;

- Require all contracts to include a buyout option clause with a pricing formula at time of signing that is triggered when producers provide notice of a crop failure and;
- Require these changes to be applied evenly to all grain contracts signed in the province of Saskatchewan or Canada as the case may be within the jurisdiction of the legislating government.

SaskBarley has taken the following actions regarding this resolution, including:

- In cooperation with SaskCrops and APAS, SaskBarley commissioned a report by Mercantile Consulting to review grain contracts.
- In July 2022, the results of the report were released. It illustrated the wide scale and rising concerns amongst Saskatchewan farmers. The report found that grain purchase contracts are heavily tilted in favour of the grain buyer, leaving Saskatchewan farmers at a disadvantage.
- We have been using the report in discussions with the grain handling sector to raise concerns regarding this lack of balance and transparency in grain contracts on behalf of growers. To date, meetings have also been held with the provincial government and the Canadian Grain Commission in efforts to address these issues. Work continues in this current fiscal year.

Rueve encouraged attendees to submit any resolutions.

##### **5. Report from the Organization**

Rueve provided an overview of the commission's activities over the past year.

- SaskBarley's top priority is investment into high-quality barley research. This past year, 73% of expenses went to research.
- In 2021/22, SaskBarley committed more than \$500,000 to nine new projects. The funds were leveraged at a ratio of 7:1 for total investment in new barley research of more than \$3.5 million in the past year.
- Market development continues to be a priority for SaskBarley. The drought of 2021 pushed average barley yields down to 43 bushels per acre, 35% below the five-year national average. This resulted in the smallest barley crop in Canada since the early 1960s. Tight supplies pushed barley prices higher and resulted in Canada importing both malting barley and corn for the livestock sector.
- SaskBarley has been a member of the Barley Council of Canada since 2014. While BCC is currently undergoing an intensive evaluation of its mandate and structure, SaskBarley remains committed to a strong voice for the barley value chain.
- SaskBarley's main communications goal is to provide barley farmers with easily accessible information including timely agronomic articles, barley market reports and industry updates. With that in mind we launched the Barley Bin – a comprehensive platform that includes a monthly e-newsletter, bi-annual magazine, social media, podcast, YouTube channel and select in-person events called Barley Bin Live.
- In 2021/22 SaskBarley began working collaboratively with other Saskatchewan crop commissions to advocate on behalf of growers on broad policy issues under the name SaskCrops. Environment and climate change policy was a primary topic of focus this year,

along with grain contracts and other broad policy issues of importance to all growers.

Attendees were encouraged to view the SaskBarley Annual Report 2021/22 for additional details, which is posted on [saskbarley.com](http://saskbarley.com).

**Motion #3**

**That the report from the organization be approved as presented.**

Maurice Berry/Zenneth Faye/ Carried.

Rueve asked for any resolutions to be submitted to the committee.

**6. Audited Financial Statements**

The auditor, Max Lingard, provided an overview of the Statement of Financial Position, Statement of Operations, Statement of Changes in Net Assets, Statement of Cash Flows and Notes to the Financial Statements.

- Assets totaled \$6,446,035 for the fiscal year ending July 31, 2022.
- The number of levy refunds decreased to \$195,705 from \$324,245 the previous year, which is positive.
- SaskBarley ended the fiscal year with an operating deficit of \$836,502.

**Motion #4**

**To accept the audited financial statements for the year ending July 31, 2021 as presented.**

Cody Glenn/Bernie McClean/ Carried.

**7. Appointment of Auditor for 2022/2023**

The Board recommended Lingard + Dreger as auditor for the upcoming fiscal year.

**Motion # 5**

**That SaskBarley appoint Lingard + Dreger LLP as auditor for the year ending July 31, 2023.**

Jason Skotheim/Brent Johnson/ Carried.

**8. Budget**

The Chair outlined SaskBarley's operating budget for 2022/23, including:

- Revenue estimate of approximately \$3 million, based on production of just under 3.6 million tonnes of barley in Saskatchewan.
- Research expenses of just about \$2 million or 71% of expenses.
- Market development expenses just under 10% of expenses at \$254,000. Communications, governance and administration comprise the remainder of expenses.
- A small projected deficit of \$70,000.

Rueve offered the final call for resolutions.

**9. Call for Resolutions**

The Chair announced the deadline for resolutions. No further resolutions were received.

#### **10. New Business**

Two items were noted under New Business:

- **Office move** – as of January 2, 2023 SaskBarley has moved offices to co-locate with SaskCanola at Innovation Place. The opportunity arose to utilize administrative and financial capacity at SaskCanola, providing improved efficiency for farmers and still maintaining our approach to run a lean office.
- **Varietal purity of malt barley** – SaskBarley is aware the frequency of testing of varietal purity at elevators has increased in 2022. Producers not meeting the varietal purity specification of 95% may be subjected to a discount. We are looking into this situation on behalf of producers but producers should know the quality of the malt barley they are selling prior to delivery. More information is available on a handout at the back of the room, as well as on SaskBarley’s website.

#### **11. Adjournment**

Clinton Monchuk moved to adjourn the meeting at 3:33 pm.